



OPENPRO Module Features

Distribution Feature Highlights

Key Corporate Benefits

- ◆ Reduce unnecessary capital expenditures by improving asset allocation through more effective inventory management
- ◆ Improve supplier performance through comprehensive reporting
- ◆ Increase client satisfaction by establishing, monitoring and managing a feasible on-time delivery plan.
- ◆ Improve market knowledge and strategic decision-making through comprehensive real-time sales performance
- ◆ Plug into distribution functions using web enabling functionality and integration through OpenPro e-commerce solutions
- ◆ Full RMA and RTV functionality with integrated shipping and packing resulting in full visibility of inventory assets
- ◆ Reduction in out-of-stock, obsolescence and shrinkage improving overall customer service

Key Proficiencies

Inventory Control (IC)

- ▶ Multiple warehouses with multiple bins
- ▶ Goods in transit
- ▶ Average, Last, Standard, FIFO or LIFO costing
- ▶ ABC analysis
- ▶ Global selling/cost price changes
- ▶ Alternative supplier & stock codes
- ▶ Inspection receipting
- ▶ Perishable goods processing (lot numbers/expiry dates)
- ▶ Notations for technical inspection & dangerous goods text
- ▶ Complete serial number tracking
- ▶ Efficient physical count functionality without down time

Sales Orders/Invoicing (SO)

- ▶ Multiple pricing methods including contracts
- ▶ Available to promise window
- ▶ Credit limit and/or terms checking
- ▶ Quick entry/quote system
- ▶ Minimum profit margin checking
- ▶ Material safety data sheets
- ▶ Back order review/release
- ▶ Multiple deliveries with one invoice
- ▶ Order intake analysis query
- ▶ Supply chain transfers between locations

Purchase Orders (PO)

- ▶ Volume and value control for purchasing
- ▶ Report on promise dates for expediting
- ▶ Supplier performance monitoring & vendor purchase history analysis
- ▶ Multiple pricing methods
- ▶ P/O requisitions with authorization procedures
- ▶ Supplier/Stock code cross reference
- ▶ Integrated shipping & packing system
- ▶ Multiple jobs and/or warehouse linked to one purchase order

Sales Analysis (SA)

- ▶ Identify top customers
- ▶ Recognize fast selling products
- ▶ Sales-target-performance/achievement reports
- ▶ Sales tax reporting
- ▶ Profitability analysis by invoice & detail line
- ▶ Commission calculations
- ▶ Comprehensive sales & budget reporting

Point of Sale (Retail) (POS)

- ▶ Over the counter sales transactions
- ▶ Accept payments or deposits
- ▶ Place sale on customer's account
- ▶ Multiple cash drawers and payment codes
- ▶ Foreign currency sales

Recurring Sales Orders & Releases (RSO)

- ▶ Record expected requirements, terms and conditions
- ▶ Weekly and monthly call-off schedules are received
- ▶ Warn if contract terms are breached
- ▶ Time fence look-ups and contract terms
- ▶ Reconciliation and inquiries according to quantities
- ▶ Compare delivery of current and new releases

Return Merchandise Authorization (RMA)

- ▶ User-defined return codes and time frames
- ▶ Automatic restocking charges
- ▶ Immediate replacement cross-shipsments
- ▶ Create repair work orders within or out of warranty

Return to Vendor (RTV)

- ▶ Provide complete visibility of returned inventory
- ▶ Track outstanding returned items and cost of items not replaced

E-commerce (Ecom)

- ▶ Website POS (Point of Sale)